



**investment
properties
corporation**

FOR IMMEDIATE RELEASE –Photos attached

Patrick Fraley and Robert Carroll of IPC earn CCIM designations
Prestigious certification signifies expertise in commercial real estate

NAPLES, Fla. (11/8/2016) – Investment Properties Corporation (IPC) announces that leasing/sales agents Patrick Fraley and Robert Carroll have earned their Certified Commercial Investment Member (CCIM) designation, the leading indicator of expertise in commercial and investment real estate.

To earn the CCIM designation, commercial real estate professionals must complete more than 160 hours of case-study driven education covering topics such as interest-based negotiation, financial analysis, market analysis, user decision analysis, investment analysis, and ethics in commercial investment real estate. Candidates must also compile a portfolio demonstrating the depth of their commercial real estate experience and pass a comprehensive examination.

A commercial real estate sales and leasing professional with IPC since 2007, Fraley holds a Bachelor of Arts degree in Business Management from Florida Gulf Coast University.

Carroll joined IPC in 2014, and holds a Bachelor's degree in Business Administration and Finance from the University of Florida. He was also awarded an MAI designation from the Appraisal Institute in June, 2015.

Both Fraley and Carroll are active members of the International Council of Shopping Centers (ICSC), the global trade association of the shopping center industry.

IPC has the distinction of having eight of its agents holding the CCIM designation.

IPC is located at 3838 Tamiami Trail North, Suite 402, in Naples. For more information: (239) 2613400 (phone); (239) 2617579 (fax); www.ipcnaples.com.

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